

ONI, ADEKUNLE ADEBISI

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PERSONAL STATEMENT:

An experienced electrical power systems & renewable energy engineer with very good technical, commercial & sales skills, well disciplined, proactive, intuitive, innovative, dynamic, articulate, motivated, well organized, and result oriented professional with entrepreneurial skills and academic background in engineering and technical capabilities that applies knowledge of technical products, equipment and services to generate productive leads. Dedicated to learning how products work and determining how it will best serve customers.

SUMMARY OF EXPERIENCE: (25 YEARS PLUS)

Over twenty five years of post-graduation industrial experience in engineering and technical services, operations, business development, sales and marketing promotions of power systems & energy equipment in oil & gas, power & energy industry for various applications involving:

- Energy audits, turnkey renewable energy projects for residential & commercial customers
- Various electrical repairs, drafting, designs, installations, maintenance services.
- Engineering, Procurement, Construction, Commission & Maintenance of power projects
- Troubleshooting of power systems equipment, fault tracing, detection & rectification
- Marketing proposals, preparation of pre-qualification packages for projects
- Generation of enquiries, support existing, grow new customers while improving profitability
- Marketing presentations, sales promotions. Managed Targeted Selection of Projects
- Very strong business acumen. Develop, monitor business plans

SKILLS:

- Very strong managerial and organizational skills
- Well-developed communications and problem-solving skills
- Proficient in the use of industry standard software programs
- Profound ability to prepare, maintain, interprets technical documents
- Upbeat, determined, outgoing, positive habits with tactical execution
- Diligent, passionate, self-educator, persuasive and confident
- Ability to communicate fluently in English, and through emails and phones.

ACADEMIC & PROFESSIONAL QUALIFICATION WITH DATES:

PGD - Post Graduate Diploma in Electrical & Electronics Engineering	-2005
HND - Higher National Diploma in Electrical & Electronics Engineering	-1996
ND - National Diploma in Electrical & Electronics Engineering	-1993
NYSC- National Youth Service Corps - Completed	-1997
COREN- Council for the Regulations of Eng in Nig. - Registered Elect Engr.	-2021
NSE- Nigerian Society of Engineers - Corporate Member	-2022
NIEEE- Nigeria Inst. of Elect & Electronic Engineers - Corporate Member	- 2022
MIEEE- Int'l Inst. of Elect & Electronics Engineers – Corporate Member	- 2022
NEMSA- Nig. Elect Management Serv. Agency - Elect Contractor Certification	-2022
NIPES- Nigerian Inst. Of Professional Engrs & Scientists – Corporate Member	-2022
NATE- Nigeria Ass. of Technologists in Engineering - Corporate Member	-2001
NIPE- Nigerian Inst. Of Power Engineers – Corporate Member	-2023
LPS- Certification on Engineering Consulting & Training	

JOB EXPERIECED WITH DATES

- WAEES POWER AND ENGINEERING SERVICES	- 2022 TO DATE
POST: SNR. ELECT ENGR. / RENEWABLE ENERGY MANAGER	
- WEST ATLANTIC EQUIPMENT & ENERGY SERVICES LTD.	
POST: OPERATIONS & BUSINESS MANAGER	- 2011 TO 2021
- NEGRIS LTD.- ENCON - ENERGY COMPANY OF (NIG) LTD.	
POST: SENIOR SALES ENGINEER / MANAGER	- 2006 TO 2010
- GENTEC- POWERGAS ENERGY RESOURCES (NIG) LTD.	
POST: SALES ENGINEER/ MANAGER	- 2002 TO 2006
- ORTECH CONSULTING ENGINEERING LTD.	
POST: ELECTRICAL ENGINEER	- 2000 TO 2002
- NIBISK POWER ENGINEERING SERVICES	
POST: ELECTRICAL SERVICES ENGINEER	- 1998 TO 2000
- FERDINAND OIL MILL LTD.	
POST: ELECTRICAL MAINTENANCE ENGINEER	-1996 TO 1997

SCHOOLS ATTENDED WITH DATES

- AMBROSE ALLI UNIVERSITY (PGD-ENG) ELECT/ ELECT	-2002 TO 2005
- PETROLEUM TRAINING INSTITUTE (HND) ELECT/ELECT	-1991 TO 1996

JOBs & DUTIES INVOLVED / BUSINESS & SALES LEADS GENERATED

- Engineering, procurement and construction (EPC) of captive power plants using gas & diesel generators, turbines with balance of plant and ancillary equipment either directly sold or as IPP with options of BOO, BOT, BOOT, etc for companies.
- Generates sales leads and supervised procurements, installations, Commissioning, maintenance, services and repairs of many solar power projects using inverters, solar panels, batteries, solar charge controllers and accessories, solar water pumping solutions to many customers in Nigeria for many individuals, farms and private institutions.
- Rendered technical supports and engineering consultancy services to various customers on different energy related projects and services.

*Also partnering with many private companies on contracts basis to develop Solar and renewable energy projects in Nigeria.

PERSONAL INFORMATION:

HOBBIES: Travelling, Reading, Meeting with people and sharing knowledge

OTHERS: Valid local & international driver's licence & international passport.